

**PUBLIC NOTICE**  
**JANUARY 13, 2011**

**REQUEST FOR QUALIFICATIONS OF COMPANIES INTERESTED IN  
THE LEASE, PURCHASE OR UTILIZATION OF THE FIBER OPTIC NETWORK IN PROVO CITY**

**Request for Qualifications #14064**

As part of a contingency plan, the City of Provo, Utah, is seeking to identify qualified companies interested in submitting proposals for leasing, purchasing, or otherwise utilizing, the fiber optic network in Provo City. The Network is a Layer 3 active Ethernet network using VLANs to deliver voice, video and data services over a fiber to the home or business network (FTTH), which is available to most premises in the city limits of Provo, Utah. Initial construction of the FTTH project by Provo was completed in 2006.

This Network was sold in 2008 and is currently owned and operated by Veracity Networks, L.L.C. This Request for Qualifications (RFQ) seeks to prequalify companies who may be interested in leasing, purchasing, or otherwise utilizing the Network. *Prequalification of interested parties is part of the City's contingency plan and nothing in this public notice should be construed as promising or implying that ownership or control of the Network will necessarily be regained by the City.* Prequalification is intended to identify interested and qualified parties should the City elect to proceed with a Request for Proposal (RFP) process as part of its contingency plan. If the City issues an RFP, it will be sent to prequalified applicants.

Provo desires to receive responses that demonstrate (1) the technical ability of Applicant, and (2) Applicant's financial resources to accomplish its proposal. Applicants should also identify in their responses what additional information the City might provide that would assist them in responding to an RFP, should one be issued by the City.

Provo will decide, in its sole discretion, the criteria to be used in evaluating RFP responses, which may include criteria such as the demonstrated ability of an applicant to (1) show financial viability; (2) demonstrate experience in the industry; (3) offer a proposal that benefits the City; (4) meet best practices in customer service; (5) bring brand recognition likely to attract new customers; (6) demonstrate a plan to offer voice services using a compatible carrier grade switch with the Network's current VoIP ATAs and TDM devices, or have the capability to do so prior to executing an agreement; (7) offer video services using active content provider IP contracts, or have the capability to do so prior to executing an agreement; (8) offer redundant 10 GIG internet connectivity; (9) provide a detailed plan for market development/penetration; (10) transfer any existing Provo customers of Applicant to the Network; and (11) demonstrate experience in operating a Layer 3 active FTTH network. Criteria that may be evaluated by the City may be further described in an RFP.

This is an open invitation. Applicants' names and responses will be public information. An applicant interested in responding to this RFQ must do so in writing no later than 6:00 p.m. MST, February 28, 2011, and should include the information requested in this RFQ. The City may elect in its sole judgment to proceed or not to proceed with an RFP, or to pursue any other option that it determines may best serve the City's interests.

Any questions, responses or contact information should be directed via email to Daniel Follett, Provo City Finance Division Director ([dfollett@provo.utah.gov](mailto:dfollett@provo.utah.gov)). The City of Provo may elect in its sole discretion to enter into an agreement with any party or to enter into no agreement as a result of this RFQ and the RFP process.

Daniel Follett, Provo City Finance Division Director